



**BAKER HUGHES**  
**ELECTRIC CRANE MAKES FOR EASY WORK IN LARGE OIL & GAS OPERATION**

## INTRODUCTION

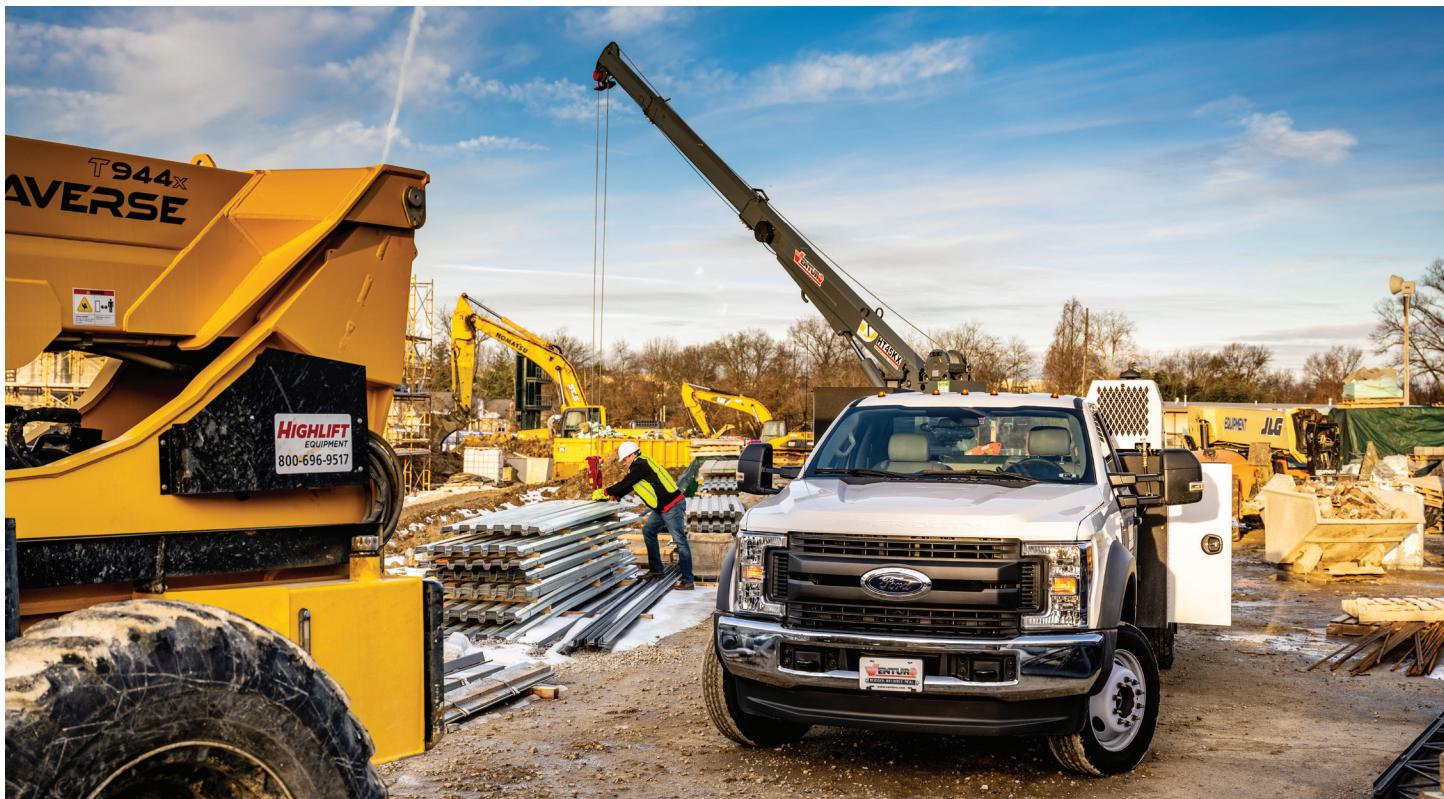
Baker Hughes is a leading supplier of oilfield services, products, systems and technology to the oil and natural gas industry. Based in Houston, Texas, the large company employs more than 30,000 people. In addition to supply, Baker Hughes helps customers locate, drill, produce, transport and process hydrocarbon resources so operators can make the most of their reservoirs.

## THE CHALLENGE

Baker Hughes already had a good experience with Venturo® — they had Venturo® electric mast cranes mounted on several trucks in their fleet. But soon they needed to add another truck to move additional resources and equipment. This included an ongoing project of lifting 55-gallon, 500-pound steel or plastic drums from the ground and the truck. So, they again looked to Venturo® for a crane built for this application.

**“Overall, we have been very happy with the Venturo® CT310KX Electric Mast Crane. At times when we need to extend it out to load drums on and off the truck, we find it works great for our needs.”**

**Patrick Hubbard**  
 senior driver with Baker Hughes



## THE VENTURO® SOLUTION

The Venturo® CT310KX Electric Mast Crane is an easy-to-use, four-function electric crane. It features a heavy-duty planetary electric winch, safety alert system and a small footprint. The crane's versatility, rugged design and ease of use made it a perfect fit for the Baker Hughes project.

## CONCLUSION

The crane was easily configurable to the new truck, making for a perfect package for the application. As the crane was constructed with options that fit the application, Baker Hughes was able to keep the project on track with no downtime and even increase the overall workload.

Hubbard also noted that the Venturo® CT310KX crane is easy to maintain with routine greasing and lubrication. He and his staff especially like the overload safety warnings, which allows them to maximize the load efficiencies on each job.



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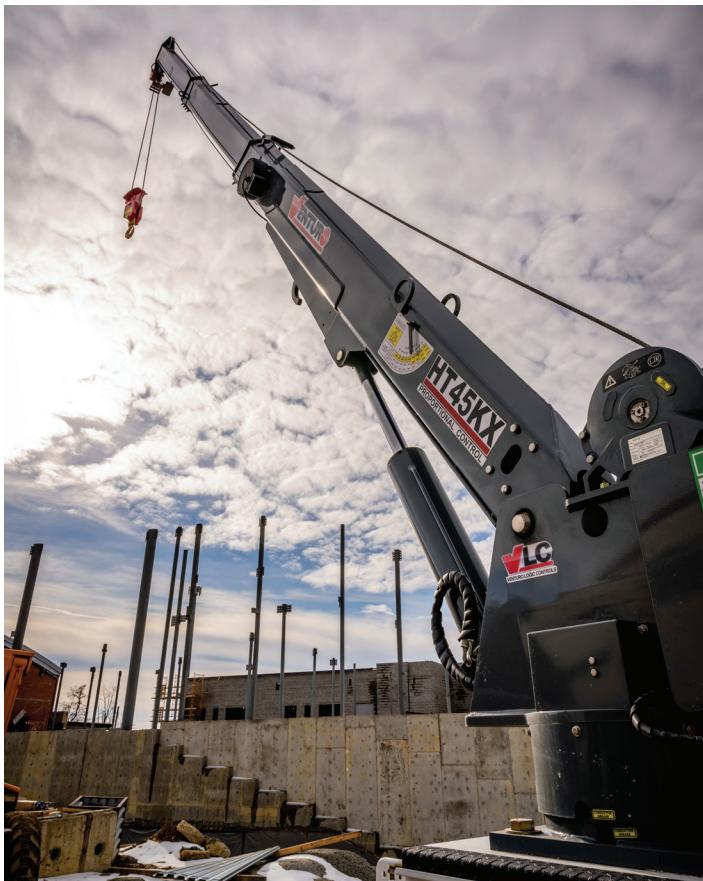
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