



DEUTZ CORPORATION

ELECTRIC CRANE HELPS SERVICE TECHNICIANS MOVE ENGINES WITH EASE

INTRODUCTION

DEUTZ Corporation has a long history of serving OEM customers and end users. The addition of DEUTZ Power Center in North Kansas City, Missouri, provides customers across Missouri, northeast Kansas, Nebraska, Iowa, Illinois and northern Indiana with greater access to well-trained technicians, a faster service response and expanded parts availability.

THE CHALLENGE

DEUTZ Power Center Midwest services construction equipment. Technicians often need to use a crane to pull motors and perform other heavy-lifting duties depending on the service and maintenance needs of customers.

The cranes that DEUTZ Power Center Midwest had used in the past weren't holding up well and began to be down more often than they worked. Technicians with DEUTZ Power Center Midwest needed a reliable solu-

"I would recommend that others definitely look into Venturo cranes as we've experienced no downtime and it holds up a lot better than the competition."

Randy Dravenslott
Service Tech
DEUTZ Power Center Midwest

tion for service needs at the shop and at customer sites for traveling service technicians and service trucks.

THE VENTURO SOLUTION

DEUTZ Power Center Midwest bought six service trucks from Kranz, a full-line work truck equipment



distributor with expert sales, parts and service departments in Kansas City. Kranz recommended the Venturo ET12KX electric crane to meet DEUTZ's needs.

The ET12KX is a 12,000 ft.-lb. crane with a 3,500-lb. lifting capacity. It features an electric winch, elevation, rotation and extension. The crane meets ANSI B30.5 standards and OSHA 1910.180 requirements.

CONCLUSION

Randy Dravenslott, a service technician with DEUTZ Power Center Midwest said the cranes exceed his

expectations.

"The cranes work very well for our needs and allow a single operator to move motors efficiently and safely," Dravenslott said.

